## Production

2,638 GWh (2,590 GWh)

Revenue

356.0 m EUR (354.8 m EUR) HSBC initiated research coverage of Encavis AG with a "BUY" recommendation as of 14th March 2023

Morgan Stanley initiated research coverage of Encavis AG with an "EQUAL WEIGHT" recommendation as of 13th October 2023

EPS

0.53 EUR (0.51 EUR)

## **Equity Ratio**

33.8% (28.1% as of 31 Dec 2022)

#### **ENCAVIS**

### **ENCAVIS** realises the energy transition!

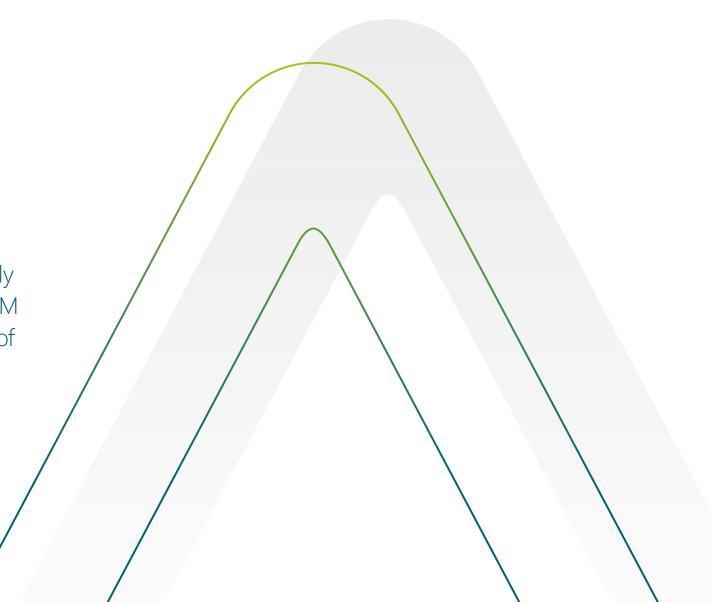
- + Ongoing operating growth in Q3/9M 2023
- + Guidance confirmed for FY 2023
- + Accelerated growth up to FY 2027

Conference Call Interim Statement Q3-9M 2023 incl. Confirmed Guidance FY 2023e, 14th November 2023

#### **ENCAVIS**

Latest news of Q3-9M 2023

Production volume in 9M 2023 is on its growth path based on planned capacity increases, capacities newly connected to the grid and the fully consolidated O&M PV Services Stern Energy – despite negative impact of meteorological conditions.





## Highlights in Q3 2023 (I): First measures to realise Accelerated Growth Strategy 2027 are implemented

» Encavis has successfully closed a EUR 180 million non-recourse revolving debt bridge financing facility with ABN AMRO Bank (NL) and COÖPERATIEVE RABOBANK (NL) for solar projects in four of Encavis' core markets, namely Denmark, Germany, Italy and Spain. This landmark transaction is a further widening of the financing capabilities to support the Accelerated Growth Strategy 2027, helping Encavis to optimise terms and conditions for PPAs and long-term financings as well as to optimise the resource allocation for such activities.

#### **Corporate Finance**



- » Encavis expands its portfolio of Strategic Development Partnerships (SDPs) by teaming up with Innovar Solar GmbH from Meppen (GER). The framework agreement for an exclusive solar power pipeline comprises a total of nine project sites in Germany with a volume of 160 megawatts (MW) of generation capacity. Eight projects are located close to motorways and railways or in other areas privileged by construction law for use for open-plan PV systems. All projects still benefit from the Feed-in Tariffs (FiT) of the EEG with a term of 20 years.
- » Encavis launches further Strategic Development Partnership with GreenGo Energy in Germany, increasing its European solar project pipeline to 3.2 gigawatts with 13 Strategic Development Partnerships, currently. The framework agreement provides for a continuous pipeline of 500 MW solar park projects in Germany, in addition to the existing 600 MW continuous pipeline in Denmark.

Wind farms & Solar parks





## Highlights in Q3 2023 (II): Further measures to realise Accelerated Growth Strategy 2027 are implemented

» Encavis acquires its first battery project to optimise the marketing of electricity from German wind and solar parks. The ready-to-build (RTB) Battery Energy Storage System (BESS) in Hettstedt (Saxony-Anhalt / 12 MW respectively 24 MWh) is based on lithium-ion technology and is scheduled to be connected to the grid in the first half of 2024. The BESS is charged in the hours of the day of lower electricity prices and discharged in the high-price hours by participating in the day-ahead and intra-day market. This mechanism optimises the capture rate of the existing wind and solar park portfolio.

Wind farms & Solar parks



» Encavis invested and holds a 18% stake in TokWise Ltd, a start-up founded in 2018. The Sofia-based company develops together with ENCAVIS Al-powered Software-as-a-Service (SaaS) to optimise electricity sales.

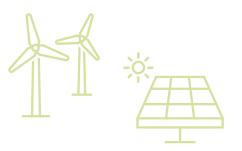
The TokWise platform enables power producers as well as industrial electricity consumers, to link their assets directly to the power exchanges and thereby take control of the purchase and sale of electricity. In addition, the company has built a unique Data Science team and expertise focused on energy markets to develop algorithms that enable complete automation of power trading decisions. The investment in TokWise enables Encavis to jointly develop completely new software solutions aiming to adapt the production, consumption and storage of the electricity to the constantly changing market environment. In addition, Encavis can use this expertise in algorithm-based power trading and balancing Group management to optimise the charging and discharging of the battery (BESS) in Hettstedt (Germany).



## Highlights in Q3 2023 (III): Further measures to realise Accelerated Growth Strategy 2027 are implemented

» Encavis expands its solar portfolio in Spain with a 28 MW solar park in Castile and León to 583 MW. Once completed, the park will generate more than 50 gigawatt hours (GWh) of Renewable Energy per year. Construction will begin shortly, and the grid connection is planned for the end of 2024. Encavis bought this solar park in Spain from ILOS Projects GmbH – already a Strategic Development Partner of Encavis in Italy. The partnership has now also led to this successful joint project in Spain. With the expansion of Spanish generation capacity in the Valladolid region (Castile and León) in the Northwest of Spain, Encavis will be able to provide green electricity also to large industrial customers in Spain.

Wind farms & Solar parks



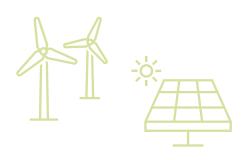
- » Encavis reaches ready-to-build (RTB) status for its solar park project in Ringkøbing on the Western North Sea coast of Denmark with a generation capacity of 132 MW an extremely attractive location. It is the third project of the Strategic Development Partnership with GreenGo Energy in Denmark, with a revolving total of around 600 MW. Photovoltaic sites in Denmark are particularly interesting because solar power generation benefits from significantly higher prices in low wind periods. Commissioning of the state-of-the-art park, where bifacial solar modules are mounted on single-axis trackers, is planned for the first quarter of 2026. Around 75 percent of the subsidy-free electricity will be sold under a so-called pay-as-produced Power Purchase Agreement (PPA).
- » Encavis acquired a 17 MW wind farm in Sommerland (Schleswig-Holstein) from BayWa r. e. AG. Commissioning will take place during the coming weeks, with the economic transition to Encavis scheduled for 1 January 2024. The wind farm is expected to generate an average of around 53 GWh of electricity per year. The project will receive a feed-in tariff (FiT) for 20 years and a 20-year service contract with Nordex. The three Nordex wind turbines, with a hub height of around 125 metres, each provide a generating capacity of 5.7 megawatts per turbine.



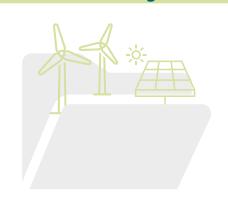
## Highlights in Q4 2023 (IV): Further measures to realise the energy transition are implemented

- » Encavis continued to reduce its carbon footprint in 2022. In comparison to the previous year,  $CO_2$  emissions were reduced by more than 30 percent in 2022. A significant reduction can be observed in market-based Scope-2 and Scope-3 emissions.
- » The independent Science Based Targets initiative (SBTi) has officially confirmed that the climate targets of Encavis are in line with SBTi's pathway of limiting global warming to 1.5°C. Encavis has committed to reducing both direct emissions from fuel usage and indirect emissions from purchased energy (Scope 1+2) by at least 42% by 2030, starting from base year 2020. In 2040, Encavis aims to reach "Net Zero" status by reducing its Scope 1+2+3 emissions by 95%.
- » Encavis Infrastructure Fund IV enables investments in Renewable Energy as a dark green Article 9 fund acc. to SFDR (Sustainable Finance Disclosure Regulation).
- » Encavis Asset Management expands existing wind farm at excellent location in Ireland for its Alternative Investment Fund. The Clogheravaddy wind park has successfully expanded to seven turbines. This total investment is part of the portfolio of the Encavis Infrastructure Fund IV (EIF IV), a special fund for banks that considers their specific requirements for regulation and risk management, classified under Article 9 of the EU Disclosure Regulation on sustainability-related disclosure requirements in the financial services sector (SFDR).

Wind farms & Solar parks

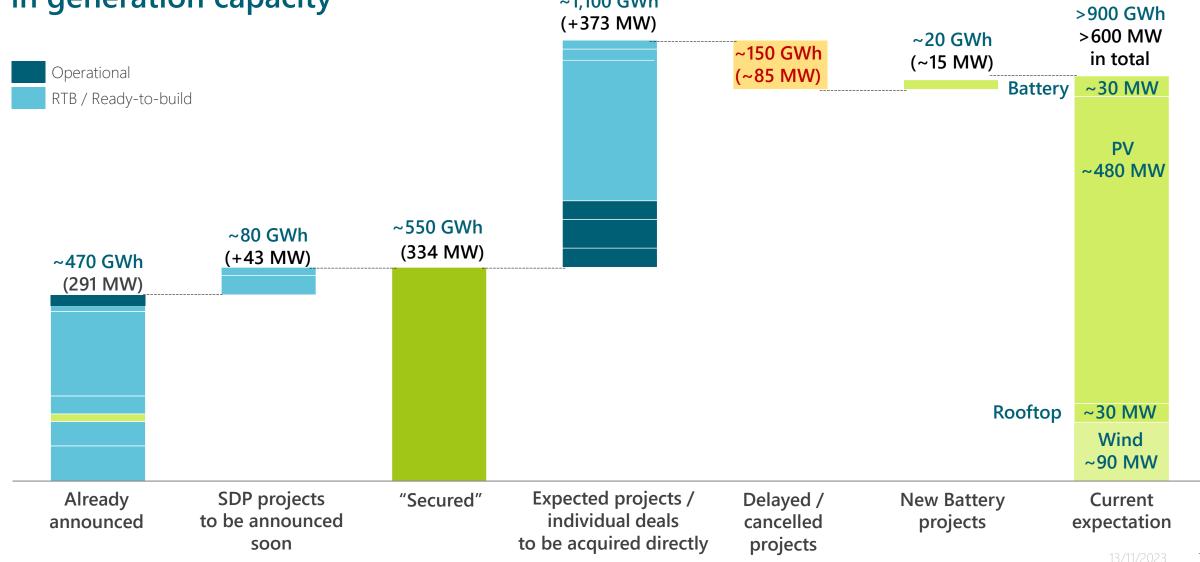


**Encavis Asset Management** 





Road map of acquisitions in 2023 up to the target of 600 MW / 750 GWh in generation capacity ~1,100 GWh





# Encavis' business model further resilient in turbulent times – revenue are stable, operating EPS and Equity are up, despite lower prices and meteorology

Operating figures (in EUR million)	9M 2021	9M 2022	9M 2023	Absolute change to 9M 2022	Change to 9M 2022 in percent
Energy production in GWh	2,170.0	2,590.0	2,638.5	+ 48.5	+ 2%
thereof existing portfolio		2,590.0	2,434.3	- 155.7	- 6%
Revenue	259.1	368.8 / 354.8	366.3 / 356.0	+ 1.2	+ 0%
Operating EBITDA	195.4	271.3	246.1	- 25.2	- 9%
Operating EBIT	115,1	166.9	158.9	- 8.0	- 5%
Operating Cash Flow	187.1	271.5	183.7	- 87.8	- 32%
Operating CFPS in EUR	1.34	1.69	1.14	- 0.55	- 33 %
Operating EPS in EUR	0.37	0.51	0.53	+ 0.02	+ 4 %



- » Energy production growth driven by newly to grid connected parks; lower price level compared to previous year's nine months compensated by full reflection of Stern Energy S.p.A. in nine months' figures.
- » Cash Flow suffered from lower earnings in 9M 2023 (-26 million euros) and higher tax payments (+22 million euros) due to higher earnings in 9M 2022.



## Encavis' Analysts' Consensus (12 out of 14) on the six corporate KPIs for Q3 2023e, YTD 9M 2023e and FY 2023e as of 7<sup>th</sup> November 2023

Analysts' Consensus as of 7 <sup>th</sup> Nov 2023		Analysts' C	onsensus	Aı	nalysts' Cons	ensus		Anal	ysts' Conser	nsus
Operating KPIs (in EUR `000)	Q3/2022	Reported Q3 2023	Average Q3 2023e	9M/2022	Reported 9M/2023	Average 9M/2023e	Guidance FY 2023e	Average FY 2023e	Extrema Top	Extrema Bottom
Revenue	128,430	129,712	125,986	354,808	356,035	354,237	> 440,000	455,164	479,900	443,500
Oper. EBITDA	100,698	94,504	88,500	271,276	246,143	243,226	> 310,000	315,367	325,000	309,000
Oper. EBIT	57,085	65,387	56,014	166,859	158,852	149,366	> 185,000	185,850	201,000	144,800
Oper. Cash Flow	111,307	70,228	74,391	271,477	183,703	201,885	> 280,000	284,250	293,000	259,150
Oper. CFPS (EUR)	0.95	0.44	0.46	1.95	1.14	1.32	> 1.70	1.75	1.82	1.61
Oper. EPS (EUR)	0.18	0.22	0.20	0.51	0.53	0.50	> 0.60	0.58	0.63	0.38

Reported earnings figures for Q3 2023 as well as for 9M 2023 are above the Average Analysts' Consensus – only Cash Flow differs, mainly for lower revenue from wind farms and solar parks and for tax reasons.



### Continuously high margins in major operating business segments after 9M/2023











Operating P&L		parks		farms		vices		nagement	_	solidation
(in EUR million)	9M 2022	9M 2023	9M 2022	9M 2023						
Revenue*)	256.8	251.8	82.2	67.3	3.4	40.0	16.3	11.3	- 3.9	- 14.4
Operating EBITDA	206.1	202.4	66.9	48.9	0.9	2.8	7.6	0.2	- 10.2	- 8.2
Operating EBITDA margin	80%	80%	81%	73%	28%	7%	47%	2%	-	-
Operating EBIT	122.1	139.3	47.7	26.5	0.9	2.1	7.1	- 0.3	- 11.0	- 8.8
Operating EBIT margin	48%	55%	58%	39%	28%	5%	44%	- 3%	-	-

<sup>»</sup> Revenue growth driven by newly to grid connected parks as well as full reflection of Stern Energy S.p.A. in quarterly figures

<sup>\*)</sup> Revenue figures post price caps and revenue skimming mainly in Italy and Spain / Operating expenses distributed among Business Segments.



# Weather-related lower GWh production in existing portfolio almost compensated by new acquisitions and new consolidations

	*- -	
Operating P&L (in EUR million)	Solar	parks
	9M 2022	9M 2023
Revenue (net)	256.8	251.8
Operating EBITDA	206.1	202.4
Operating EBITDA margin	80%	80%
Operating EBIT	122.1	139.3
Operating EBIT margin	48%	55%

Existing portfolio with - 3% in revenue.

Power prices were below last year's level, but on planned level.



## Revenue decline due to lower electricity prices and lower production of existing portfolio

Operating P&L (in EUR million)	Wind	farms
	9M 2022	9M 2023
Revenue (net)	82.2	67.3
Operating EBITDA	66.9	48.9
Operating EBITDA margin	81%	73%
Operating EBIT	47.7	26.5
Operating EBIT margin	58%	39%

Portfolio in total -18% in revenue.

Power prices were below last year's extraordinary high level, but on planned level.



## Stern Energy first time fully reflected in 9M figures 2023 – this results in significant growth in the segment Services

Operating P&L (in EUR million)	Serv	vices
	9M 2022	9M 2023
Revenue / External Revenue	3.4	40.0 / 25.6
Operating EBITDA	0.9	2.8
Operating EBITDA margin	28%	<b>7</b> %
Operating EBIT	0.9	2.1
Operating EBIT margin	28%	5%

Stern Energy for the first time included in 9M figures; this results in strong growth of the segment Services (+36.6 million euros).

Margin situation after 9M 2023 understating profitability. Recently introduced new Italian Accounting Standards have to be aligned with IFRS. Will be done in Q4 2023.



### Further growth of Asset Management business expected for Q4 2023

Operating P&L (in EUR million)	Asset Mar	nagement
	9M 2022	9M 2023
Revenue	16.3	11.3
Operating EBITDA	7.6	0.2
Operating EBITDA margin	47%	2%
Operating EBIT	7.1	- 0.3
Operating EBIT margin	44%	- 3%

Revenue decline mainly based on shifted project realisations to Q4 2023.

Timing effects from establishing additional mandates and sales channels for further growth.



### **HQ/Consolidation** in line with growth

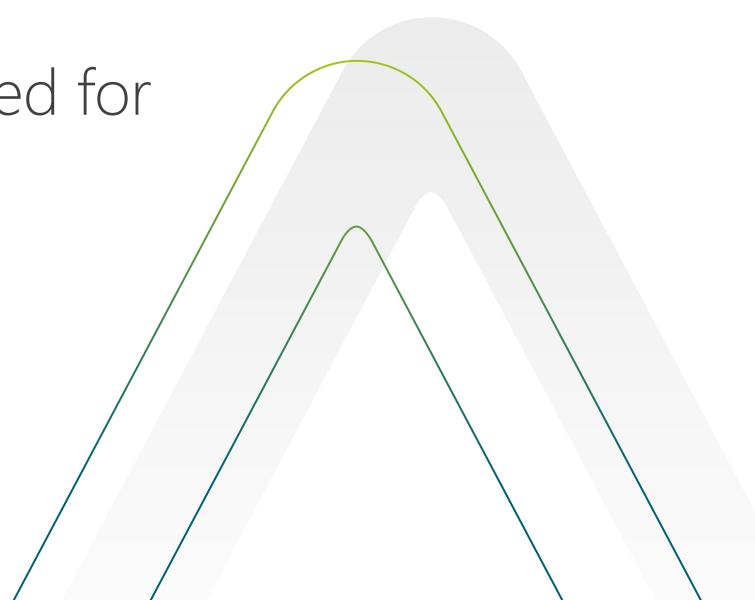
	2	29
Operating P&L (in EUR million)	HQ/Cons	solidation
	9M 2022	9M 2023
Revenue	- 3.9	- 14.4
Operating EBITDA	- 10.2	- 8.2
Operating EBITDA margin	-	-
Operating EBIT	- 11.0	- 8.8
Operating EBIT margin	-	-

Negative revenue reflects consolidation of internal services of Stern Energy for Encavis' PV parks.

#### **ENCAVIS**

Guidance confirmed for FY 2023e

Currently, significantly lower electricity prices are expected for the energy markets in Europe than in the previous year. In this year of sharp declines in electricity prices across Europe, the resilience of the Encavis business model becomes evident.





### **Assumptions for the Guidance 2023**

Guidance based as every year on standard weather assumptions

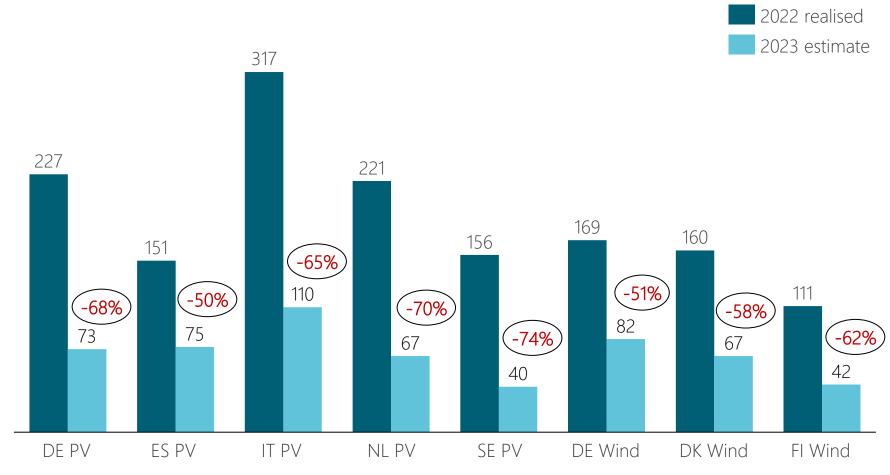
Current interest rate level unchanged

Revenue skimming in Spain and Italy will last minimum until end of 2023, in Germany until end of June 2023 Power price curve: Valuation date as of 20st March 2023



### Development of electricity price levels 2023 versus 2022

- All technologies and all countries expect lower electricity prices for 2023 compared to 2022
- Chart shows average day-ahead capture market prices for different technologies (w/o consideration of price cap regimes, subsidies, PPAs . . . )
- These prices are relevant for the valuation of open positions, additional short-term hedges as well as higher payment opportunities exceeding German and Dutch FiT



2022 - Oct 2023: Data from ENTSO-E

Nov – Dec 2023: Expectations acc. to Forward Prices



### Revenue bridge FY 2022 to Guidance 2023e

### Revenue (in EUR million)





# Guidance dominated by significantly lower power prices and full-year effect of Stern Energy at PV Services with lower margin

Operating figures (in EUR million)	FY 2020	FY 2021	FY 2022	Guidance FY 2023e	Change Guidance / FY 2022	Change Guidance / FY 2022 in %
Revenue	292.3	332.7	487.3 / 462.5	> 460 <b>/ &gt; 440</b>	- 27.3 <b>/ - 22.5</b>	- 5 %
Operating EBITDA	224.8	256.4	350.0	> 310	- 40.0	- 11 %
Operating EBIT	132.2	149.1	198.3	> 185	- 13.3	- 7 %
Operating Cash Flow	212.9	251.9	327.2	> 280	- 47.2	- 14 %
Operating CFPS in EUR	1.54	1.74	2.04	> 1.70	- 0.34	- 17 %
Operating EPS in EUR	0.43	0.48	0.60	> 0.60	0.01	+ 2 %
Energy production in GWh	2,097	2,754	3,133	> 3,400	267	+ 9 %

- » Guidance based as every year on standard weather assumptions
- » Around 91% of guided revenue are fixed/hedged already



## Segment Guidance 2023e – Reduced margins in Wind due to reporting of gross revenue and deduction of price caps in other expenses











Operating P&L (in EUR million)	<b>Sola</b> i FY 2022	parks Guidance 2023e	<b>Wind</b> FY 2022	farms Guidance 2023e	<b>PV S</b> 6 FY 2022	ervices Guidance <mark>2023e</mark>	Asset Ma FY 2022	nagement Guidance 2023e	<b>HQ/Con</b> FY 2022	solidation Guidance 2023e
Revenue*)	310.0	273	120.6	107	12.7	45	24.0	25	- 4.8	- 10
Operating EBITDA	250.2	215	99.9	85	2.7	8	10.6	11	- 13.4	- 9
Operating EBITDA margin	81%	79%	83%	79%	21%	18%	44%	44%	-	-
Operating EBIT	125.9	130	74.3	50	2.5	6	9.9	10	- 14.4	- 11
Operating EBIT margin	41%	48%	62%	47%	20%	13%	41%	40%	-	-

<sup>\*)</sup> Revenue figures post price caps and revenue skimming mainly in Italy and Spain / Operating expenses distributed among Business Segments.

#### **ENCAVIS**

Accelerated Growth Strategy 2027

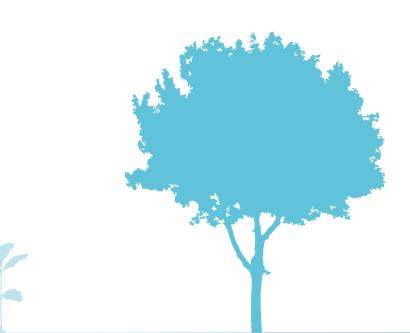
Direct demand for green electricity from industrial customers is increasing. Commercial property owners and other investor groups are more and more looking for green investments. In the future, Encavis will increasingly address the needs of these market participants when expanding its portfolio, thus, making an even stronger contribution to the realisation of the energy transition.





# We are one of Europe's most successful Independent Power Producers

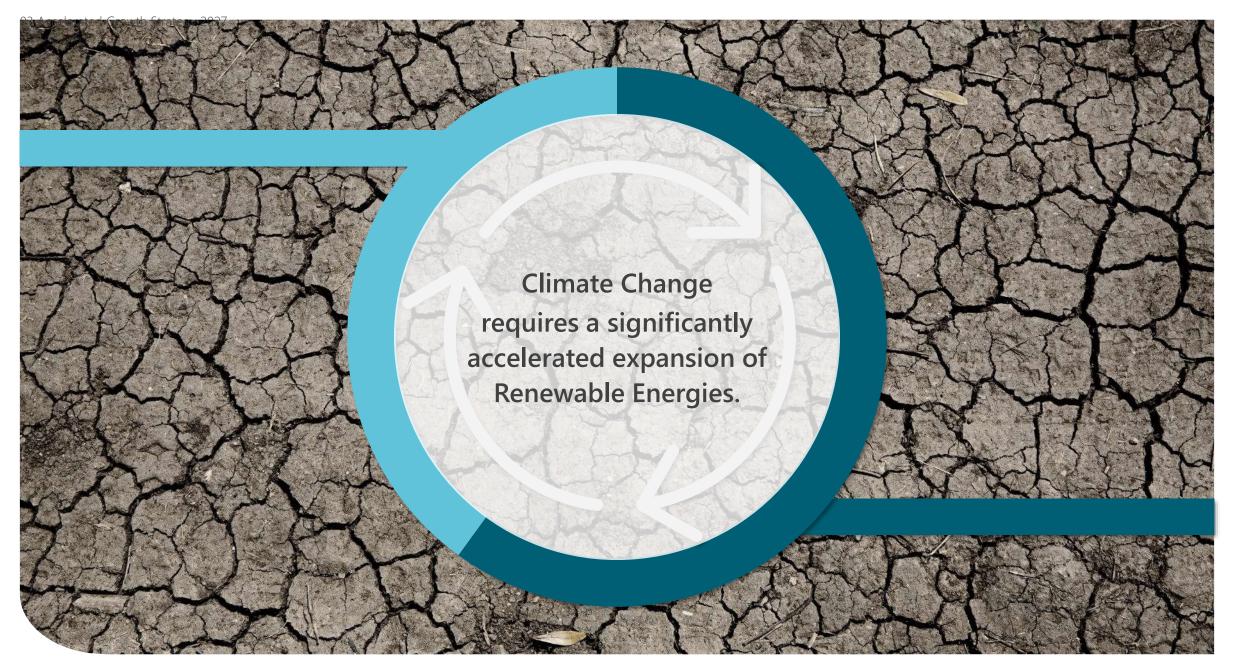
We are proud of our profitable company development and the high rating in the industry comparison!







2014







## Many companies want

the Energy Transition, we have the Solutions!







# We continue to stand by our disciplined and selective investment criteria and deliver higher income and returns across all cycles

Our wind and solar plants for the generation of Renewable Energy continue to be the focus of our buy & hold strategy

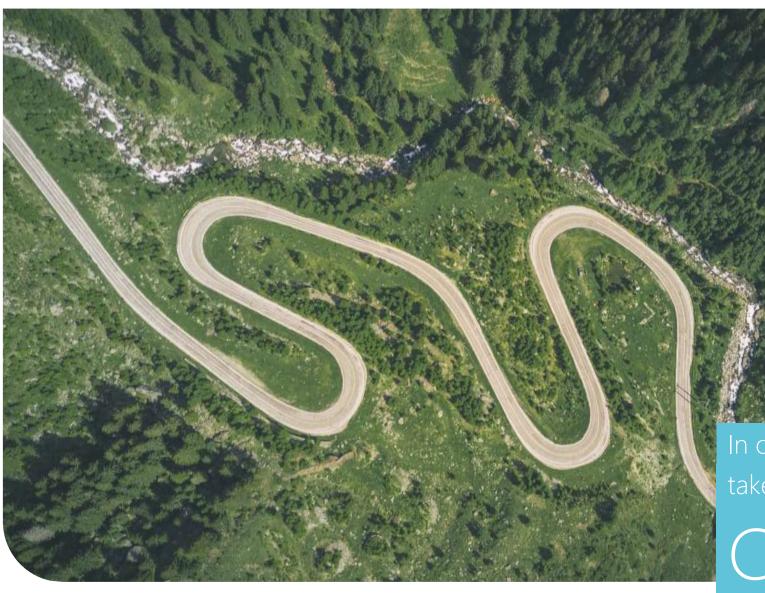
Higher earnings and cash returns are the key drivers of our value-enhancing investment policy across all cycles

Higher absolute returns despite rising CAPEX volumes

Focus on long-term power purchase agreements (PPAs) of 10 years and more

Significantly increasing internal rates of return (IRR) with increasing margin mark-up on the cost of capital (WACC)





What

will we do in the future?

In our investment projects, we additionally take into account the needs of our

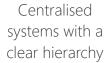
Clients



## Radically changing markets present us with new challenges - with great new opportunities emerging for us by broadening the focus on consumption

#### **Past**

Large producers with great market power



Clear division of the roles of the market participants

Standard products without room for design









Electricity mix with a high proportion of grey electricity

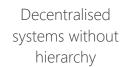
Thinking and acting in terms of national borders

Energy flows exclusively in one direction

Consumers as pure electricity collectors

#### **Future**

Many small power plants and market participants



Profiles are becoming increasingly blurred

Variety of optionalities for energy supply



\*\*\*





Generation of almost 100% with green electricity

Cross-border networking

Energy flows increasingly bidirectional

Consumers become prosumers

Green power is a commodity - focus on management of generation and consumption



Green power in the energy mix was insignificant and could only be realised through subsidies



## We supply companies with more than just energy to realise the Energy Transition - that's why we are taking a look at further client groups

## Companies with high energy demand



Individual, holistic energy concepts adapted to local conditions

Structuring individual

partner network

solutions with elements from

the entire group and the

#### Real estate investors



Participation in the energy transition without losing trade tax privileges

Comprehensive installation and operating concept including integration of the respective facility manager

#### **Institutional Investors**



Capital investment in RE plants with optimised design in terms of risk/return ratio and regulation

Regulatory optimised product offering including comprehensive reporting solutions

#### **Equity partners**



Realisation of direct investments without building up know-how and employees

Opening up the balance sheet and access to knowhow in return for marketbased remuneration

Solution

Demand



## We remain in Europe and manage our investment process according to the needs of our clients

- » In order to be able to act in a client-oriented manner, we will focus on five core markets in the future. These offer the most convincing combination of client potential, asset base and favourable political environment.
- » We concentrate our investments in the core markets in order to be able to address as many clients as possible in these markets with a large asset base.
- » We remain opportunistically active in our other five markets and are not entering any new markets for the time being.
- » Investments in ground-mounted PV and onshore wind energy plants remain our main business, with rooftop systems and storage solutions forming a countryspecific complement

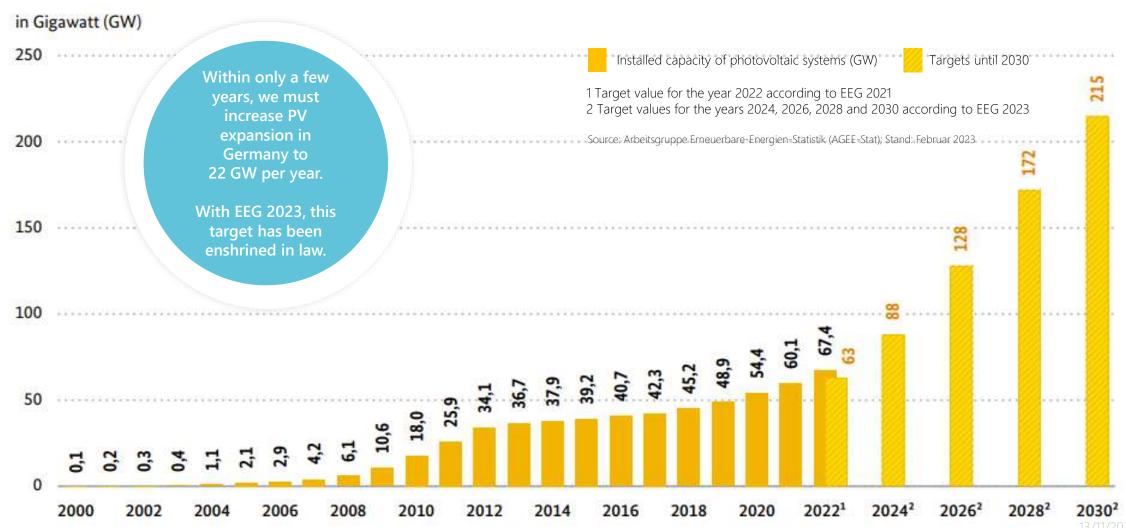








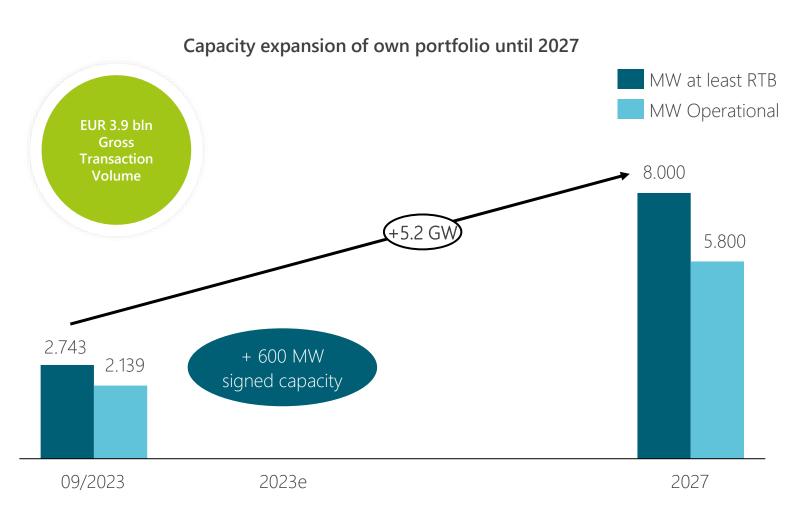
# Development of the installed capacity of photovoltaic systems in Germany and targets of the German government under the Renewable Energies Act until 2030





### Our strategy aims to triple our connected capacity by 2027

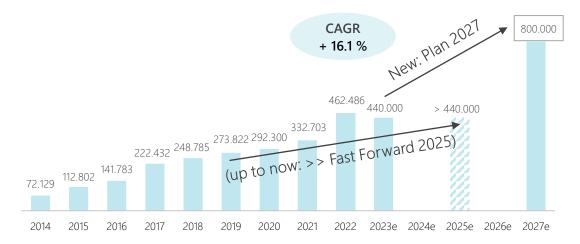
- We finance the gross transaction volume through a combination of different measures:
  - Borrowing at holding level
  - **2** Re-financing of existing parks
  - 3 Minority share sales of up to 49%
  - 4 Financing with equity partners on park or sub-holding level





### Accelerate growth - Right now!

#### Revenue (in EUR '000)



#### Operating EBITDA (in EUR '000)



#### Operating CFPS (in EUR)



#### Operating Cashflow (in EUR '000)





### Financing of the new Accelerated Growth Strategy 2027

The planned **investment volume of 3.9 billion euros** covers the purchase of the project rights of the **cumulative 5.5 GW** as well as the **construction of 3.7 GW** of these generation capacities

**60%** of this volume is to be covered by **non-recourse project financing: 2.4 billion euros** 

The share of own resources for the financing is thus 1.5 billion euros

Of this, **0.2 billion euros** will be provided by minority shareholders at park level



The remaining 1.3 billion euros will be financed over the course of the five planning years, i.e., around 260 million euros per year

The Group relieves the balance sheet in the planning period through repayments of 150 million euros p.a. at the SPV level

At the same time, the **Group's equity will be strengthened** by releasing the currently very high hedge reserves

Despite the increased indebtedness the Group maintains the **equity target ratio of >24%** 



### **Encavis Accelerated Growth Strategy 2027**

Increasing the acquired capacity in total incl. RTB of ~ 2.5 GW to 8.0 GW

> (>> FF 2025: 3.4 GW)

Increasing revenue from EUR 440 million (Guidance 2023e) to EUR 800 million

(>> FF 2025: EUR 440 million)

Increasing operating EBITDA from EUR 310 mln. (Guidance 2023e) to EUR 520 million Increasing

operating CFPS

(Guidance 2023e)

from EUR 1.70

to EUR 2.60

(>> FF 2025: EUR 330 million) Solid equity ratio of 24% or more

(>> FF 2025: 24%)

Increasing the own capacity on the grid of > 2.1 GW to 5.8 GW

(>> FF 2025: 3.0 GW)



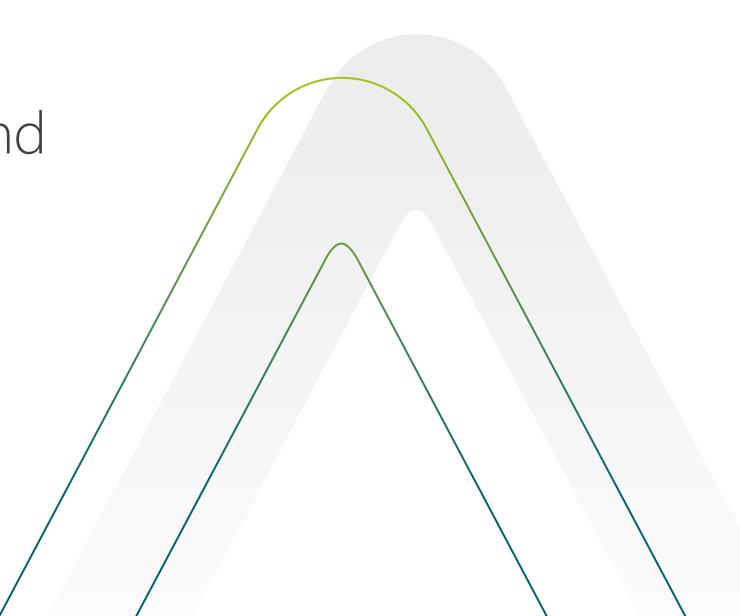
### Earnings increase with almost constant margins



#### **ENCAVIS**

Appendix: The Management and the Encavis share

Dr Rolf Martin Schmitz was newly elected as Chairman of the Supervisory Board following the AGM on 1st June 2023





## Management team with great industry expertise and strong passion for renewables



Dr Christoph Husmann Spokesman of the Management Board / Chief Financial Officer

Spokesman of the Management Board since January 2023 CFO since Oct 2014 / Reappointed until Sep 2025

- » Member (CFO) and later CEO of the Management Board of HOCHTIEF Projekt Entwicklung GmbH
- » Head of Corporate Controlling and M&A of STINNES AG and HOCHTIEF AG
- » Controlling of VEBA AG



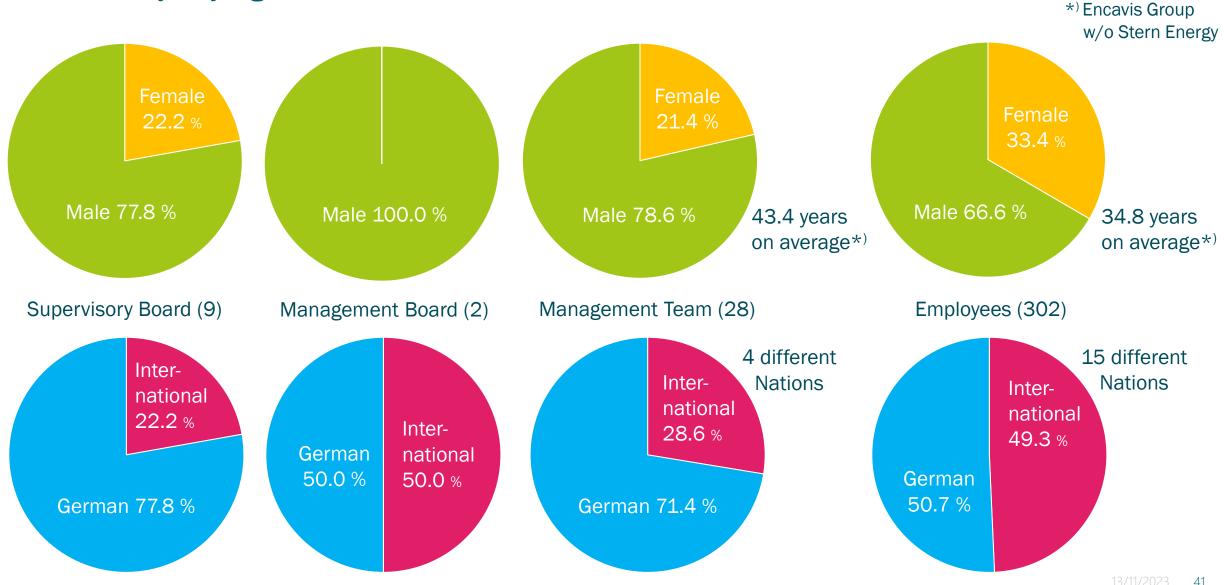
Mario Schirru Chief Investment Officer / Chief Operating Officer

CIO / COO since Aug 2022 / Appointed until July 2025

- » Chief Operating Officer (COO) of Encavis AG
- » Investment Director of Encavis AG
- » Country Manager Italy of German wind farm developer GEO GmbH



### Diversity key figures (as of 2023-01-31)





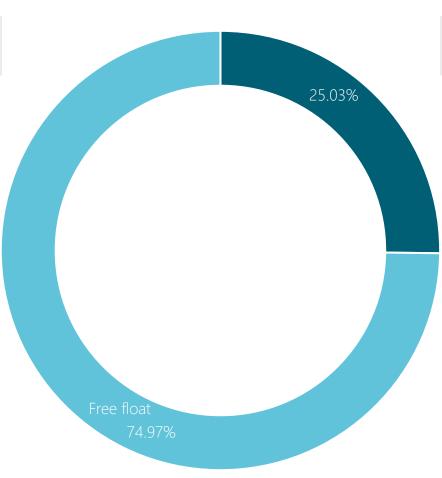
## Entrepreneurial shareholder structure – strong and long-term anchor investors

#### Market Cap:

~ 2.1 billion EUR

Major investors within the free float:

- Bank of America Corporation
- Morgan Stanley
- BlackRock, Inc.
- 3.6% UBS Group AG
- BayernInvest KVG mbH
- The Goldman Sachs Group, Inc.
- Lobelia Beteiligungsgesellschaft/ Kreke Immobilien KG
- DWS Investment GmbH, Frankfurt/Main
- Invesco Ltd. (incl. Invesco ETF Trust II)
- iShares Trust 1.5%
- 0.8% iShares II plc
- Management of Encavis AG 0.1%



# shares: 161,030,176

(as of June 27<sup>th</sup>, 2022)

**Pool** of AMCO Service GmbH with ABACON CAPITAL GmbH. Dr. Liedtke Vermögensverwaltung GmbH, PELABA Vermögensverwaltungs GmbH & Co. KG, ALOPIAS Anlagenverwaltungs GmbH & Co. KG, Krüper GmbH, Sebastian Krüper and Dr Manfred Krüper



## Nine "Buy/Outperform" recommendations out of 14 active coverages currently

PARCLAYS         Underweight         Nov 2, 2023         17.00           COULD BY         Outperform         Oct 24, 2023         23.00           PRESEARCH         Hold         Oct 17, 2023         13.20           Morgan Stanley         Equal-Weight         Oct 13, 2023         12.00           WARRIEGE RESEARCH         Buy         Sep 27, 2023         20.80           STIFEL         Hold         Sep 20, 2023         18.20           Image: Contract Co	Coverage institution	<b>Updated Ratings</b>	Date	Target Price (EUR)
Morgan Stanley	<b>BARCLAYS</b>	Underweight	Nov 2, 2023	17.00
Morgan Stanley         Equal-Weight         Oct 13, 2023         12.00           WARRING RESEARCH         Buy         Sep 27, 2023         20.80           STIFEL         Hold         Sep 20, 2023         18.20           Image: Market Solutions         Buy         Sep 14, 2023         24.00           Sep 7, 2023         26.00           Jefferies         Buy         Aug 29, 2023         19.00           Image: Market Solutions         Buy         Aug 16, 2023         20.00           May 15, 2023         20.00           Market Solutions         Neutral         May 15, 2023         25.00	ODDO BHF	Outperform	Oct 24, 2023	23.00
Buy   Sep 27, 2023   20.80	Raiffeisen RESEARCH	Hold	Oct 17, 2023	13.20
Sep 20, 2023   18.20	Morgan Stanley	Equal-Weight	Oct 13, 2023	12.00
Buy   Sep 14, 2023   24.00		Buy	Sep 27, 2023	20.80
Buy       Sep 7, 2023       26.00         Jefferies       Buy       Aug 29, 2023       19.00         HSBC Global Research       Buy       Aug 18, 2023       20.00         DZ BANK       Buy       Aug 16, 2023       28.00         Market Solutions       Neutral       May 15, 2023       21.00         Pareto Securities       Egently Research       Buy       Feb 15, 2023       25.00	STIFEL	Hold	Sep 20, 2023	18.20
Jefferies         Buy         Aug 29, 2023         19.00           ► HSBC Global Research         Buy         Aug 18, 2023         20.00           ■ DZ BANK         Buy         Aug 16, 2023         28.00           ■ DZ BANK         Buy         Aug 16, 2023         20.00           ■ CIC Market Solutions         Neutral         May 15, 2023         21.00           Pareto Securities         Equity Research         Buy         Feb 15, 2023         25.00	HAUCK AUFHÄUSER BYGGTMAGH GAMCHG	Buy	Sep 14, 2023	24.00
Jefferies         Buy         Aug 29, 2023         19.00           HSBC Global Research         Buy         Aug 18, 2023         20.00           V DZ BANK         Buy         Aug 16, 2023         28.00           CIC Market Solutions         Neutral         May 15, 2023         21.00           Pareto Securities         Pareto Securities         Pareto Securities         Pareto Securities         25.00	BERENBERG PROTECTION OF THE	Buy	Sep 7, 2023	26.00
Buy         Aug 16, 2023         28.00           DZ BANK         Buy         Aug 16, 2023         20.00           CIC Market Solutions         Neutral         May 15, 2023         21.00           Pareto Pareto Securities AS Securities AS Equity Research         Buy         Feb 15, 2023         25.00		Buy	Aug 29, 2023	19.00
Aug 16, 2023 20.00  CIC Market Solutions Neutral May 15, 2023 21.00  Pareto Pareto Securities AS Equity Research Buy Feb 15, 2023 25.00	HSBC Global Research	Buy	Aug 18, 2023	20.00
CIC Market SolutionsNeutralMay 15, 202321.00Pareto Pareto Securities AS Equity ResearchBuyFeb 15, 202325.00	QUIRIN	Buy	Aug 16, 2023	28.00
Pareto Securities Buy  Feb 15, 2023  25.00	<b>DZ BANK</b>	Buy	Aug 16, 2023	20.00
	CIC Market Solutions	Neutral	May 15, 2023	21.00
Consonsus 20.51	Pareto Securities AS Equity Research	Buy	Feb 15, 2023	25.00
Consensus	Consensus			20.51



### Financial Calendar 2023/2024 (I)

Nov 13 Interim Statement Q3/9M 2023 (post trading hours)  Nov 14 Conference Call on Interim Statement Q3/9M 2023 (08.30 a.m. CET)  Nov 15 BNP Paribas Exane 6 <sup>th</sup> MidCap CEO Conference, Paris (FRA)  Nov 16-17 Jefferies (NDR) Roadshow, London/Dublin (UK/IRE)  Nov 21 DZ Bank Equity Conference, Frankfurt/Main (GER)  Nov 23 Solarplaza Summit Energy Storage Germany, Cologne (GER)  Nov 24 Interest date Hybrid Convertible Bond 2021  Nov 27-29 Deutsches Eigenkapitalforum EKF 2023, Frankfurt/Main (GER)  Nov 28-29 Enlit Europe 2023, Paris (FRA)  Nov 30 CIC FORUM by Market Solutions, Paris (FRA)  Dec 11 Interest date Bonded Loan 2015	Date 2023	Event
Nov 15  BNP Paribas Exane 6 <sup>th</sup> MidCap CEO Conference, Paris (FRA)  Nov 16-17  Jefferies (NDR) Roadshow, London/Dublin (UK/IRE)  Nov 21  DZ Bank Equity Conference, Frankfurt/Main (GER)  Nov 23  Solarplaza Summit Energy Storage Germany, Cologne (GER)  Nov 24  Interest date Hybrid Convertible Bond 2021  Nov 27-29  Deutsches Eigenkapitalforum EKF 2023, Frankfurt/Main (GER)  Nov 28-29  Enlit Europe 2023, Paris (FRA)  Nov 30  CIC FORUM by Market Solutions, Paris (FRA)	Nov 13	Interim Statement Q3/9M 2023 (post trading hours)
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Nov 24 Interest date Hybrid Convertible Bond 2021  Nov 27-29 Deutsches Eigenkapitalforum EKF 2023, Frankfurt/Main (GER)  Nov 28-29 Enlit Europe 2023, Paris (FRA)  Nov 30 CIC FORUM by Market Solutions, Paris (FRA)	Nov 21	DZ Bank Equity Conference, Frankfurt/Main (GER)
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Nov 28-29 Enlit Europe 2023, Paris (FRA)  Nov 30 CIC FORUM by Market Solutions, Paris (FRA)	Nov 24	Interest date Hybrid Convertible Bond 2021
Nov 30 CIC FORUM by Market Solutions, Paris (FRA)	Nov 27-29	Deutsches Eigenkapitalforum EKF 2023, Frankfurt/Main (GER)
	Nov 28-29	Enlit Europe 2023, Paris (FRA)
Dec 11 Interest date Bonded Loan 2015	Nov 30	CIC FORUM by Market Solutions, Paris (FRA)
	Dec 11	Interest date Bonded Loan 2015

Date 2024	Event
Jan 11-12	27 <sup>th</sup> ODDO BHF FORUM, Lyon (FRA)
Jan 15-17	UniCredit Kepler Cheuvreux 23 <sup>rd</sup> German Corporate Conference (GCC), Frankfurt/Main (GER)
Jan 18	Pareto Securities' 26 <sup>th</sup> annual Power & Renewable Energy Conf., Oslo (NOR)
Jan 29 - Feb 1	Berenberg (NDR) Roadshow USA, New York, Chicago, Salt Lake City
Feb 20-22	E-world energy & water, Essen (GER)
Feb 27-28	SpareBank 1 Markets 2024 Energy Conference, Oslo (NOR)
Mar 02	Interest date Green Bonded Loan 2023
Mar 12	Interest date Green Bonded Loan 2018
Mar 19-21	Jefferies Pan-European Mid-Cap Conference 2024, London (UK)
Mar 21	Infrastructure Investor Global Summit Energy Transition Forum 2024, Berlin (GER)
Mar 24	Interest date Green Bearer Bond 2021
Mar 26	Consolidated Financial Statements 2023 (post trading hours)
Mar 27	Conference Call on Consolidated Financial Statements 2023 (08.30 a.m. CET)



## Financial Calendar 2024 (II)

Date 2024	Event
Apr 08-10	RBI Zürs Investment Conference 2024, Zürs (AT)
May 07	Sustainability Reports 2023 (post trading hours)
May 08	Conference Call on Sustainability Reports 2023 (08.30 a.m. CEST)
May 14	Interim Statement Q1/2024 (post trading hours)
May 15	Conference Call on Interim Statement Q1/2024 (08.30 a.m. CEST)
May 24	Interest date Hybrid Convertible Bond 2021
Jun 05	Annual General Shareholders Meeting (AGM), Hamburg (GER)
Jun 06-07	M.M. Warburg Highlights 2024, Hamburg (GER)
Jul 01-02	DIRK Conference, Frankfurt/Main (GER)

Date 2024	Event
Aug 14	Interim Report Q2/6M 2024 (post trading hours)
Aug 15	Conference Call on Interim Report Q2/6M 2024 (08.30 a.m. CEST)
Sep 02	Interest date Green Bonded Loan 2023
Sep 12	Interest date Green Bonded Loan 2018
Sep 23-26	BAADER Investment Conference, Munich (GER)
Nov 13	Interim Statement Q3/9M 2024 (post trading hours)
Nov 14	Conference Call on Interim Statement Q3/9M 2024 (08.30 a.m. CET)
Nov 24	Interest date Hybrid Convertible Bond 2021
Dec 11	Interest date Bonded Loan 2015

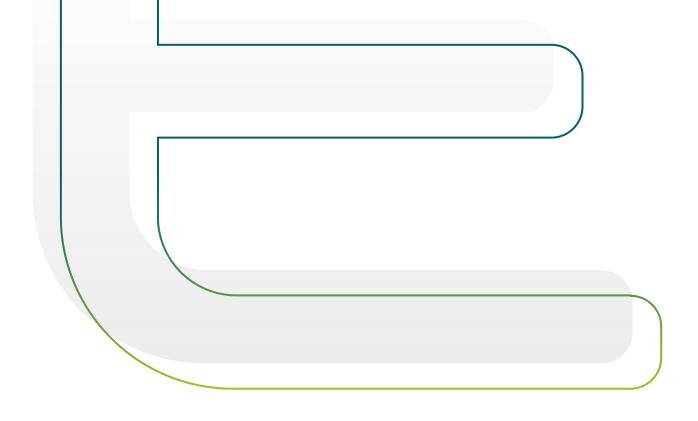


## See you soon!



Jörg Peters Head of Corporate Communications & IR

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